

**Medium-term Management Plan VISION75 (2008):
Responses to Queries**

Q1: Of the ¥207 billion in operating income you are projecting for the fiscal year ending March 31, 2008, what portion is attributable to benefits from the “Slim and Strong Drive” (S&S) measures? Also, how much S&S expenses are you projecting for the year?

A1: We estimate that the S&S Drive will contribute approximately ¥60 billion to operating income in the fiscal year ending March 31, 2009. Annual expenses associated with S&S measures are projected to be in the range of ¥10 billion to ¥20 billion.

Q2: Please tell me your projection of the Imaging Solutions segment performance for the first quarter (April through June) of the fiscal year ending March 31, 2009.

A2: We are not concerned about the domestic market. However, business conditions slackening of U.S. economy, yen appreciation, and a decrease in selling prices. Moreover, raw materials prices have been surging, and we must pay attention to trends in those prices going forward.

Q3: Do you expect additional expenses associated with Imaging Solutions operations, such as expenses for additional structural reform measures?

A3: During the two-year period ended March 31, 2007, we invested approximately some additional expenses. However, the amount of these expenses should be small amount. We can offset these expenses with the benefits from S&S measures and structural reforms.

Q4: Please describe whatever plans you have to use M&A transactions going science business field to ¥1 trillion.

A4: We are giving top emphasis to expanding medical/life science business, which is in line with our corporate philosophy, and we expect we will expand increase our M&A transactions in this field. Regarding the implementation of such transactions, we are making decisions while giving strong attention to two points.

First, how much synergies we can generate from corporate acquisitions, and, second, how much will those synergies give us competitive advantages that we can sustain.

Q5: How much do you expect the profitability of the Document Solution segment to improve during the two fiscal years ending March 31, 2010?

A5: The profitability of that segment is improving steadily and the segment's real operating income ratio, on an operating basis that excludes S&S expenses, is expected to rise to over 10% by the end of March 2010.